



b) Non - encumbered									
- Number of Shares	16,61,401	16,59,650	16,59,650	16,61,401	16,59,650	16,59,650	16,61,401	16,59,650	
- Percentage of Shares (as a % of the total shareholding of promoter and promoter group)	39.15%	39.12%	39.12%	39.15%	39.11%	39.12%	39.15%	39.12%	
- Percentage of Shares (as a % of the total share capital of the company)	5.24%	5.24%	5.23%	5.24%	5.23%	5.24%	5.24%	5.24%	

### Unaudited Consolidated Segment-wise Revenue, Results and Capital Employed

		(Rs.In lacs)			
Particulars	Quarter Ended	Quarter Ended	Nine Year ended	Year Ended	
	31-Dec-11	30-Sep-11	31-Dec-11	31-Mar-11	
	(Un-audited)	(Un-audited)	(Un-audited)	(Audited)	
<b>1 Segment Revenue</b>					
a. Wholesale	12,130.69	8,838.65	28,319.30	53,580.72	
b. Retail	16,706.91	10,616.30	38,453.10	44,088.68	
Total	28,837.60	19,454.95	66,772.40	97,669.40	
Less: Inter Segment revenue	8,487.15	6,963.67	20,616.91	45,115.59	
<b>Net Sales/ Income from Operation</b>	<b>20,350.46</b>	<b>12,491.28</b>	<b>46,155.49</b>	<b>52,553.81</b>	
<b>2 Segment Results</b>					
a. Wholesale	1,038.87	55.31	1,512.09	2,886.95	
b. Retail	1,617.91	829.34	3,523.86	3,418.20	
<b>Total</b>	<b>2,656.78</b>	<b>884.65</b>	<b>5,035.96</b>	<b>6,305.15</b>	
Add/(Less):					
(i) Interest Income	6.70	5.79	30.78	28.46	
(ii) Interest expense	(347.70)	(417.31)	(1,064.51)	(1,503.55)	
(iii) Exchange gain/(Loss) Unallocated	934.56	1,070.74	1,612.11	(589.56)	
<b>Total Profit before Tax</b>	<b>3,250.33</b>	<b>1,543.87</b>	<b>5,614.33</b>	<b>4,240.50</b>	
<b>3 Capital Employed</b>					
a. Wholesale	18,639.18	16,282.07	18,639.18	19,121.29	
b. Retail	4,833.37	5,177.52	4,833.37	3,129.03	
<b>Total</b>	<b>23,472.56</b>	<b>21,459.59</b>	<b>23,472.56</b>	<b>22,250.32</b>	

Notes :	
1	The Statement of Unaudited quarterly Financial Results have been reviewed by the Audit Committee and approved & taken on record by the Board of Directors at its meeting held on 7th February 2012.
2	The Statutory Auditors have conducted limited review of the above results of the company as required by clause 41 of the Listing Agreement.
3	The Company has opted to publish Quarterly consolidated results in terms of clause 41 of Listing Agreement w.e.f. current Financial Year hence comparative consolidated figures of previous period are not available.
4	During the current year, one of the wholly owned subsidiary Indo Mexico CO S DE RL DE CV has gone under liquidation and therefore its financial statement has not been considered for consolidation. The net investment and receivables of the group amounting to Rs.811.66 lacs has been provided for and disclosed as Exceptional item.
5	Exchange gain /(loss) for nine months ended 31st Dec,2011 in standalone amounting to Rs.1307.61 lacs includes Rs.749.10 lacs as unrealised exchange gain due to strong dollar rates.
6	No Investor complaints were pending at the beginning and end of the quarter. During the quarter 6 complaints received and were resolved.
7	Figures for corresponding previous period/year have been regrouped / rearranged wherever necessary.
<p style="text-align: right;">For and on behalf of the Board of Directors</p> <p>E-69, EPIP, Sitapura Jaipur - 302 022 7th February 2012</p> <p style="text-align: right;"><b>RAHIMULLAH</b> Managing Director</p>	